

Managing Director, Research Translation Group (MD-RTG)

UCI Applied Innovation is searching for a **Managing Director, Research Translation Group (MD-RTG)** reporting to the **Chief Innovation Officer/Executive Director, Applied Innovation (CIO & ED-AI)**. This role of **Managing Director** will, in collaboration with the AI Executive Director and senior staff, exercise maximum initiative and sound leadership to drive forward units for the translation and commercialization of UCI intellectual property. The successful candidate will be an experienced, visionary, and entrepreneurial leader with a substantial record of achievement in multiple settings and the ability to spearhead a dynamic, thought leading, commercialization program including Research Translation and Technology Transfer for UC Irvine in keeping with the university's vision and stated priorities. **UCI Applied Innovation** has grown exponentially over the last 3 years, now at a staff of 65 and nearly 60,000 sf., with an expectation of even more growth in the next year. With the full support of the Chancellor, Provost, Trustees and Board, UCI – AI is poised to grow “at the speed of business.”

The **Managing Director** will, under the direction of the ED-AI, drive the Research Translation Group to build robust relationships with companies, investor and venture capital groups, and economic development related groups to facilitate and promote the use of UCI research and technology for societal benefit; set a customer-oriented direction and focus for technology commercialization, with an emphasis on building long-term sustainable relationships with UCI researchers and the private sector; lead all aspects of university technology transfer operations; recruit, retain and mentor an industry leading team for the Group; and represent the Office and the Campus at professional meetings, conferences, and investment and economic development meetings and events.

The successful candidate will have 10+ years cross-cultural work experience in industry, start-up, and academic environments especially relating to advanced technology development and licensing. Proven ability to foster successful research collaborations and dynamic interaction among academic units, business, industry, and government agencies required. Consensus-building leadership style and the ability to effectively articulate an ambitious vision for the university's growing role in research and job creation. Expert skills to work collaboratively and act persuasively in sensitive situations including conflict management are essential. Masters degree in a sciences, engineering or business discipline required. PhD or equivalent terminal degree in sciences/engineering field or JD preferred.

To apply please email Sean McCooe at sean@mcsearch.net.