

CrossLinkBio, Inc. (CLB) is a medical technology incubator that is created by the partnerships between Jiangsu Industrial Technology Research Institute (JITRI) and CrossLink Pharma Services (CLPS) in Nanjing, China. CLB also has collaborative partnerships with Socalbio and the Alfred Mann Institute in the LA basin.

CLB is created with the intention of incubating and supporting startup companies in the medical technologies, biomedical technologies, digital health, and telemedicine. The uniqueness of CLB is a cross border gateway between China and the US. CLB and its Chinese counterpart, CLPS, mutually help US companies to break into the Chinese markets with CFDA approval processes, manufacturing, CRO, partnerships and JVs, etc., and vice-versa for Chinese companies that wants to come to the US. CLB will have active roles in helping and nurturing the companies it decides to incubate. CLB is therefore looking for a CEO who is motivated, energetic, and have extensive experiences in running startup companies as well as understand the many nuances of running a technology incubator.

Qualities we seek:

- Motivated and energetic
- Demonstrated successful business development
- Understand licensing and have licensed, both out and in bound
- Marketing experience
- Contract negotiation skills
- Able to read and write Chinese with fluency
- Understands both contract and licensing laws in both China and US
- Life science background with advance degree in law and/or business management
- Demonstrated history of fund raising
- Have extensive knowledge of the many players in the life science companies

Send resume to scbc@socalbio.org